

HIRING



Business Development Manager for Online Platforms and Tenders

We are looking for an ambitious and energetic
Business Development Executive to develop
business from online portals and tender bids.
(UPWORK, FREELANCER, N-PROCURE)

Send your resume on

info@ibrandcare.com

Scroll for Details



Business Development Executive:

We are looking for an ambitious and energetic Business Development Executive to help us expand our clientele. Candidate must have the dedication to work in the team, boost sales and forging strong relationships with clients.

Key Skills: Online Bidding, Upwork, Freelancer, N-Procure, Guru, Lead Generation, and Client Interaction.

Skills & Responsibilities:

- Online Lead Generation via Upwork, Freelancer, Guru, etc.
- Bidding on business opportunities from N-Procure and other government portals.
- Lead Generation via Email Marketing
- Excellent Analytical & Communication Skills (Written and Oral)
- Email Etiquette, Proposal Writing, Follow-up and Requirement Gathering
- Client Interaction
- Understanding of the Demand and Supply of Software Outsourcing, Web Design, Web
- Prepare business reviews to the senior management team regarding progress and roadblocks to Closing new enterprise customers.

Salary: (According to Skills & Experience)

Industry: IT-software and Advertising

Functional Area: Sales, Retail, Business Development

Role Category: Retail Sales

Role: Sales/Business Development Manager

Employment Type: Permanent Job, Full Time

Ingenious Brandcare

Address:

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Advertising - Branding - Digital Marketing - Agency

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